

**NRVIA  
Member of the Month**



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**Dallas, Texas**



## **WHAT GOT YOU INTERESTED IN BECOMING AN RV INSPECTOR?**

My friends, Becky Dean and Carlyn Taylor, had gone through the training and they thought I might enjoy it, too. I do! I'm working, but I feel like I'm on vacation. RVs are super cool! It's like "turtle" living - everything you need is with you.

## **WHAT WAS YOUR RV BACKGROUND BEFORE BECOMING AN RV INSPECTOR?**

My RV background primarily consisted of enjoying travel. I grew up traveling with my grandparents in the summers. I love the United States, beaches to mountains and every park in between!

## **DO YOU OWN AN RV AND IF SO, WHAT IS THE YEAR, MAKE, AND MODEL?**

I do not own an RV at the moment, but that may change very soon. I've got my eye on the Heartland Terry Classic trailer. I love RVs that are new but look vintage.



## **WHAT TYPES OF MARKETING DO YOU DO ONLINE AND LOCALLY?**

Besides attending local RV shows and maintaining my own website ([www.aplusrvinspections.com](http://www.aplusrvinspections.com)), marketing is something I'm working on. I don't know much about it, but I'm learning. I've owned a business before, but it

was a different type of business, and it was fifteen years ago. The business world is different now. I've been taking online classes from Dr. Jose Cross ([dr.josecross@gmail.com](mailto:dr.josecross@gmail.com)) to help me in this area. She teaches a "Business Is Booming" class from the book that she wrote with the same title, and I am taking the second class as well, called "Find the Hidden Gold in Your Business." Her insights have been invaluable.





## WHAT IS YOUR MOST MEMORABLE INSPECTION/CLIENT EXPERIENCE AND WHY?

I don't know if I could choose just one. Men often want to help me. I guess I look small next to my big ladder, but the only time I ever dropped the thing on my head is when I had help! I do also pay extra attention to personal safety. I had one inspection in the hangar of a private airport (red flag, anyone?), and the fear of waking up in Morocco crossed my mind briefly. It was ok, though. I enjoyed the inspection I did when a client told me to choose a

type of pizza because he was "ordering me a pie." That was a Godsend. I was hungry. I love being able to help clients decide "go" or "no go," and although I hate to be the bearer of bad news, it feels good to save them from a costly mistake. And it's fun to see their excitement when they find what they want! I love the teachable moments - those times when I have something to share with my clients that is new for them. Many are first-time RVers. On my very first inspection, I was able to point out the cracks in the sidewalls of the tires and alert my client to the danger. He was just thinking the tread looked good. This helped him, it established my credibility, and it boosted my own confidence.

## WHAT TIP(S) WOULD YOU OFFER TO SOMEONE WHO IS CONSIDERING A NEW VENTURE IN RV INSPECTIONS? HOW HAS BEING A MEMBER OF NRVIA HELPED YOU IN YOUR RV INSPECTION JOURNEY?

Practice, practice, practice. The more inspections you do, the better you'll get. I learn something new each time. I could not be doing this without the NRVIA. I received my training and certification through the NRVIA, and I enjoy the ongoing CEU opportunities and the sense of community. The NRVIA database of inspectors is a key place for clients to find me when they need an inspection in my area.

